

The United Farmer



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The United Farmer

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Lethbridge 3131 - 2nd Avenue N.
Grimshaw - Camrose - Hanna - Stettler
Westlock - Provost - Vulcan
Vermilion - Grande Prairie

and

Opening on April 17, 1969
United Farmers'

FALHER FARM SUPPLY CENTRE

PETROLEUM AGENTS SOLID CITIZENS

A petroleum agent has many responsibilities. To many of our member-owners he is one of the closest liaisons they have with United Farmers.

Top quality petroleum products, modern facilities, and reliable delivery equipment provide members with superior service.

Our agents are depended upon for their integrity — their advice on the right oil and grease and their understanding that farmers need a dependable fuel supply.

Our petroleum agents are vital to the success of United Farmers. It is their solid work, their tremendous efforts to give top-notch service at their agencies that has helped to make United Farmers' Petroleum Division one of the leading petroleum marketers in Alberta.

In the next few issues of The United Farmer we would like you to meet the agents who achieved the highest volume increase, the best lube oil ratio, and who were the farm call champions in their respective petroleum territory.

These agents not only rate high in their business achievements, they are also involved in their community—solid citizens who contribute to a community by their active interest and involvement in all phases of community life.

NEWS AND COMMENTS

Marketing

Thirty percent of all farm products marketed in the U.S. are handled at some stage by co-operatives according to reports by the Farmer Co-operative Service of the U.S. Department of Agriculture.

Talk

For the 17th consecutive year, Canadians have won the title of world champion telephone talkers according to the latest edition of "The World's Telephones".

Index

Latest figures from the Dominion Bureau of Statistics show an increase of 4.1% in the consumer price index in 1968. Major items accounting for the biggest yearly rise in 18 years were recreation, housing, tobacco, and alcohol.

Scholarships

Nuffield Scholarships for five or six months study of farming and agricultural organizations in Great Britain have been awarded to Robert W. Hicks of Souris, Manitoba and Alvin Goetz of Bluffton, Alberta.

MEET A SOLID CITIZEN
OF THE BEISEKER COMMUNITY



*Stanley H. Olsen
United Farmers' Bulk Plant Agent
Beiseker, Alberta*

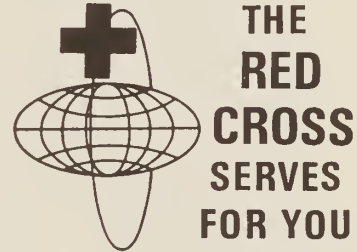
In territory No. 2, Stan Olsen is the agent with the highest volume increase. Although Stan only joined United Farmers' in April, 1968, he increased volume at the Beiseker plant from 359,834 gallons in 1967 to 465,006 gallons in 1968—an outstanding increase of 29.2%.

Stan was born in High River, Alberta and raised on the farm. He moved to Beiseker in 1945 where he completed his schooling and then went into the garage and farm wholesale gas and oil business with his father. He sold out in 1964 and moved to Kamloops where he operated a truck stop until 1968.

His decision to return to Beiseker has been mutually beneficial to Stan and to United Farmers. Stan's enthusiastic approach and solid motivation has certainly increased the volume at the Beiseker Bulk Plant.

Stan is very much a working member of the Beiseker community. He belongs to the Beiseker Curling Club and the Lions Club. In his spare time he enjoys fishing and hunting. He is married and has two boys and two girls.

National Blood Transfusion Service



Every day there is an appeal to give to some cause, and almost every week and month is designated in support of some organization's activities. Most of these appeals are worthy but the multiplicity of them become tiresome and a bit of a bore to an increasing number of people.

The Canadian Red Cross Society, we believe, is an exception. Born of a desire to bring assistance without discrimination to the wounded of the battlefields, and also effective in days of peace, the Red Cross continues to meet urgent needs in our own country and throughout the world.

The Canadian Red Cross Society National Blood Transfusion Service, which is perhaps the most important of its many services, grew out of the experience gained during World War II, and was established in Canada in 1947. This unique service is responsible for providing whole blood and blood products in Canadian hospitals from coast-to-coast. New surgical techniques create more uses for blood every day, and over one million voluntary donations will be needed to meet this year's hospital requirements.

Why don't you become a regular donor? Your help is urgently needed.

And remember, blood donors come from every walk of life. They are men, women, and youth of all races and creeds. Their generosity and willingness to share their good health has been the key factor in the success of the Canadian Red Cross Blood Transfusion Service over so many years. In addition to the hundreds of thousands of blood donors, thousands of men and women serve as Red Cross Volunteers and give freely of their time in the organization and operation of more than 5,000 urban and rural blood donors clinics every year.

March is Red Cross Month in Canada and it is the time to salute this organization which contributes so much to the health and welfare of the people of our nations.

THE HEART OF THE ORGANIZATION

It was once noted by a former supervisor of the Dividend Department that this particular Department is "The Heart of the Organization." Last year 4,075 new members joined United Farmers and their names were processed through the Dividend Department.

It is the Dividend Department where all money paid out to members is individually recorded and processed.

This Department codes all sales invoices, both petroleum and farm supply, keeps individual records for each member—processes new accounts—pays out accounts to members who have retired from farming. In the 1968 fiscal year, the record total of \$1,744,000 was paid out in cash to members. Included in this was \$108,000 in cash paid to members on their retirement.

The personnel of the Dividend Department take pride in the integral and important work they are involved in at United Farmers' Head Office. Understandably so, for it is an important role.

Meet the personnel of "The Heart of the Organization".



John Barclay
Dividend Accounting Supervisor

John is responsible for planning, directing, and co-ordinating the activities in the Dividend Accounting section. This department of United Farmers maintains an accounting system which will pro-

vide the necessary controls and information needed for members equities, share records, balance sheets, and other reports required by management.

As Dividend Accountant for United Farmers, John Barclay's position is a responsible one. He is a graduate of the University of Alberta with a Bachelor of Arts degree. John worked with a major chartered accounting firm for three years before joining United Farmers. He has completed his fourth year in the five-year course which leads to a Certified General Accountant's standing.



Don Newborn
Dividend Accounting Clerk

Don performs a variety of clerical duties and prepares summaries of record transactions and post-transactions to control books. He supervises the day-to-day work flow and handles the farm supply rebate and dividend inquiries.

U.F.A. Awards

MEET A SOLID CITIZEN
OF GRANDE PRAIRIE, ALBERTA



Fred Mason
United Farmers' Bulk Plant Agent
Grande Prairie, Alberta

On March 25, 1969, it will be 14 years that Fred Mason has been a United Farmers' Bulk Plant agent. Fred's record speaks for itself!

In United Farmers' Petroleum Division Awards, Fred is a winner in two categories—in Territory No. 8—highest volume increase and best lube oil ratio.

Fred is a good prototype of our agents—the type of solid citizen who is an asset to any community as well as to United Farmers' and our member-owners.

He was born in Insinger, Saskatchewan, and prior to joining United Farmers farmed in the Camrose area. He served some time on the Board of Stewards of St. Paul's United Church and at the present time is on the Credit Committee of the Grande Prairie Credit Union.

Fred's wife, the former Dorthy Cameron, was born in the Flying Shot district near Grande Prairie. They have four children — Darcy, Allan, Becky, and Faye.

For hobbies, Fred enjoys fishing, power tobogganing, rock collecting and antique collecting.

A special salute to a two-category winner — a solid citizen and a solid agent — Fred Mason.

MEET ONE OF EDMONTON'S SOLID CITIZENS



Gilbert Paradis
United Farmers' Bulk Plant Agent
Edmonton, Alberta

Gib Paradis - the agent who achieved the highest volume increase in Territory No. 6. And what an increase!!! The petroleum volume at Edmonton rose from 1,549,392 gallons to 1,849,758 gallons — an outstanding increase of 19.5%.

Gib was born in Edmonton and received his schooling in the Sturgeon school division at the Notre Dame and Paradis school. He began his employment with United Farmers as a Dispatcher, and later was promoted to General Manager of Don Ward's Petroleum Limited.

For 20 years, Gib operated his own farm in the Fort Saskatchewan district. His affiliation with farm organizations goes back a long way. Gib served a term as president of the local F.U.A., was a trustee of the district school and on the telephone and church local boards.

Gib's wife, Myrtle, of whom Gib says, "I couldn't do without her", has been a real partner to him in their business. The Paradis' have four fine children—Barbara, Edith, Robert and Kathy. For hobbies, Gib enjoys curling, travelling, fishing and outdoor sports.

U.F.A. Awards 1968

MEET A SOLID CITIZEN
OF GLENDON, ALBERTA

MEET A SOLID CITIZEN OF GRANUM, ALBERTA



Mike Stasyk
United Farmers' Bulk Plant Agent
Glendon, Alberta

There is no comparative figure for the Glendon Bulk Plant as it was only opened April 29, 1968. In less than a year, Mike Stasyk has demonstrated what a competent agent can do. In eight months, Mike showed a commendable volume of 162,604 gallons.

Glendon, Alberta has been Mike's home for 29 years. For the last nine years he has been the owner of the Solo General Store.

He has always taken an active part in the Glendon community — as mayor from 1966 - 1967, as a member of the Town Council and now he is on the Chamber of Commerce.

The Stasyk's have four children, three sons and one daughter.

Mike is a winner in two categories — Farm Call Champion and Highest Volume Increase.

A special salute to Mike Stasyk for the tremendous job he has done at the Glendon Bulk Plant.



George Sakatch
United Farmers' Bulk Plant Agent
Granum, Alberta

In Territory # 1, George Sakatch achieved the Best Lube Oil Ratio.

George was born in Lethbridge where he received his schooling at the Lethbridge Sundial and then at the Southern Alberta Institute of Technology in Calgary.

On January 3, 1968, George became United Farmers' Bulk Petroleum Plant agent at Granum. He has always been very active in farm and community organizations. He is the past exalted ruler of the Granum Elks Lodge, and the past president of the Granum Curling Club. George has also served as a director of the Granum Seed Cleaning Plant and is a former secretary of the F.U.A. Granum local.

George is married and has a family of two boys and one girl. For hobbies he enjoys curling and golfing.

More Awards More To Come



*Jackie Hardman
10 Year Service Award*

Beautiful Vancouver, B.C. is Jackie's birthplace. She was educated at King Edward High School. Her first job was with the Brodie Brush Limited, where she remained until moving to Edmonton in 1952.

Jackie worked for John Deere for 5 years. In May, 1959, she joined United Farmers in Edmonton. At that time the centre was still a fairly small operation. Jackie started as a Kardex Clerk and Steno and is now very proficient in most phases of farm supply procedure.

Married to Leslie Hardman, they have three sons, Mark, and the twins, Kevin and Kenny.

Jackie's father has been a sea-going man all his life, which probably accounts for her love of the sea. Her hobbies are swimming, sewing, and reading, amongst many other things.

Congratulations, Jackie, on receiving your 10 Year Service Award. You certainly have a fan club in your co-workers who appreciate your pleasantness and your capability.



*Mike Widynowski
10 Year Service Award*

Mike was born in Hilliard where he attended Hilliard High School. He briefly tried being a grain buyer and a milk man, then went to work for McLeods as a salesman. He stayed there for seven years.

Mike tried the service station business, but found the hours too long and the competition too stiff. While he was in this business which was on the Fort Road, so many rural customers asked him where the U.F.A. Co-op was, that when he saw an ad in the Journal for a salesman for our Organization he decided to apply.

Mike has been with us ever since, and has earned the distinction of being "The Top Salesman of The Year" for the northern half of the province, for the past three years - a record that is hard to beat.

Mike always looks forward to his annual vacation, although he says wherever he goes he manages to get lost. He has made many interesting trips including one in 1964 to Niagara Falls. Mike's hobbies are carpentry, gardening, and building pool tables.

PLUMBING TIPS TO SAVE YOU \$\$\$

STAINLESS STEEL SINKS

So you purchased one of those beautiful stainless steel kitchen sinks and you have only had it for a year or so and now it looks like the mail box on your gate. Mail boxes are \$9.00 to \$10.00, beautiful stainless steel sinks \$60.00 to \$70.00. "I must admit, "Sir", I tried steel wool, pot cleaners, and all types of abrasives, but just nothing will bring back that new look. And you can be sure I am not going to pay out that kind of money to replace it, so what can I do?"

First of all we must give it a real good cleaning with a mild abrasive such as Old Dutch and a soft sponge. Just before retiring for the night, put a cup of every day white vinegar in your sink and fill with wrist warm water. In the morning drain and wash with a liquid soap, the type we use for our dishes. This operation may have to be repeated several times.



If you have any plumbing questions please write:

Mr. Charles Robinson
c/o United Farmers
4720 - 1st Street S.E.
Calgary 24, Alberta

MEN WHO SERVE

A brief glimpse at three of United Farmers' Delegates. There will be further stories on the newly elected representatives to our Organization in future issues.



*Peter Voroney
Tilley, Alberta
Delegate Subdistrict # 34*

Our United Farmer Delegate from the Newell Area was born in Kayville, Saskatchewan but like all good men, eventually came west.

Grain, hogs, and beef are raised by Mr. Voroney on his mixed farming enterprise. He is also involved in dairying. His farm is irrigated.

Mr. Voroney was a delegate to the Wheat Pool from 1957 to 1958 - is a member of the Farmers' Union - and the Elks Club in Brooks.

He is married and has six children. His oldest son attends the University of Calgary.

At his first Annual Meeting, Mr. Voroney was a most enthused delegate and his knowledgeable and reasonable commentary stimulated much interesting discussion.

As a hobby, Mr. Voroney enjoys bowling.



*Raymond Rey
Falher, Alberta
Delegate, Subdistrict # 4*

Our young and dynamic member from the Smoky River area was born in McLennan, Alberta.

Grain, hogs, beef are all raised on his mixed farming enterprise which is located southwest - 25 - 77 - 22 - west of 5. Together with his Dad, our youngest delegate farms 7 quarters of land and has 80 head of beef cattle and over 250 hogs on hand at all time.

Ray was secretary of his local 4-H Club from 1964 - 66. During this time he won 2nd prize for grain in the field crop division. Another interest keeps Ray very busy. He plays piano and organ and is leader of an orchestra called Ray and his Companions, which is considerably in demand.

Raymond Rey certainly impressed many of our veteran delegates at the Annual Meeting with his keen perception of the many facets of United Farmers.



*Ivan Watson pictured with his family:
l to r - Lois, Mr. Watson, Murray,
Sydney, Cheryle, Mrs. June Watson.*

Ivan Watson, Delegate from the Affiliated Co-operatives is a son of Charles Watson, who was for many years a director of the Pembina U.F.A. Co-op. He was born in Picardville, Alberta.

His farming enterprise consists of grain, hogs, and poultry.

In addition to his responsibilities as a director of the Pembina U.F.A. Co-op, a position he has held since the resignation of his father due to ill health in 1957, Mr. Watson has been prominent in many farm organizations. He was secretary of the local school board from 1958 - 1962, at which time the local school board ceased to exist leaving Mr. Watson as secretary to date. He also served as agricultural service board farmer representative of M.D. Westlock # 92 from 1961 - 1968.

The 4-H beef club has been a special project of Mr. Watson. He was leader for the Project Year 1966 - 67 and 67 - 68. Mr. Watson and his wife June have four children, Sidney, Murray, Lois, and Cheryl.

As hobbies, Mr. Watson enjoys hunting and fishing.

DIVIDEND DEPARTMENT PERSONNEL



*Sharon Coulter
Head Coding Clerk*

Sharon performs a great variety of duties. Among these is directing the work flow and training the staff in the coding section of the department. She handles all name and address corrections and new share applications. The setting up of accounts for new members and making the necessary name and address corrections on farm supply records is also among her responsibilities.



*Dianne Swerdan
Petroleum Coding Clerk*

Dianne also performs a variety of clerical duties. Among these is checking the dividend purchase numbers and the coding of petroleum invoices. It is her responsibility to advise Data Processing of new numbers and to handle the correspondence as far as Petroleum coding, Dianne is also responsible for issuance of equity numbers.



*Karen Whittemore
Clerk Typist*

Karen types shares, and purchase number cards, form letters, statutory declarations. She types all correspondence for the Dividend Department and types shares from share vouchers for new members, membership cards, name and address envelopes for mailing.



*Gladys Reichert
Dividend Corresponding Clerk*

Gladys is responsible for a variety of duties and corresponds with customers and members regarding dividend equity as well as handling all payments.



*Olga Becker – Ursula Gunst
Farm Supply Coding Clerks*

Both Olga and Ursula perform a variety of clerical duties, checking names and coding of farm supply invoices. They set up and write on the temporary numbers. Their responsibilities include checking farm supply invoices for membership number against the existing records and writing to customer members for further necessary information. They review requests for membership cards to assure if a record of membership exists.

ANNUAL AWARDS NIGHT

Farm Supply Division



Ward Smith - Manager, Farm Supply Division; Gordon Wenzel, Manager, Edmonton Farm Supply Centre.

Gordon was born in Edmonton, where he lived until he was 9 years old. His family moved to a farm 12 miles N.E. of Edmonton, and he attended Namao High School, where he took his grade 12. Gordon worked for Cockshutt Farm Equipment for 6 months, and then as partsman at I.H.C. for 3½ years.

He joined U.F.A. Co-op in Edmonton as Counter Salesman in January 1959, was Head Counter-man for 1½ years, and then transferred to Red Deer as Branch Manager in March, 1962. He returned to Edmonton as Manager in September, 1966.



Gordon and Peggy have three children, Karen, Brenda, and Dale. Gordon is assistant-treasurer on the Board of Pilgrim United Church. He was a Sunday School Teacher for several years. Among his hobbies, Gordon enjoys curling, hunting and woodwork.

Gordon is going on a trip in August with his father to Germany, and hopes to visit several other European countries.

Congratulations on receiving your 10 Year Service Award, Gordon, and we know you'll continue your competent and productive work for our Organization.

5 Year Service Award

Elmer was born in Kerrobert, Saskatchewan, where he attended high school, and attained most of his grade 12 subjects. He spent a year as Assistant Grain Buyer in Fusilier, Superb and Coleville, Saskatchewan.

"The Annual Awards Night for the Northern half of the Province was held in the Banquet Room of the King Edward Hotel in Edmonton on January 27th. Against a background of tapestry and old beams, Jim Shindler introduced the staff from the various participating branches. He was a very amusing M.C., having a witty or appropriate remark for each introduction. Mr. Ward Smith made the presentation of the awards, and we are sure that the morale of each recipient was boosted considerably by the opinions he expressed.

Mike Widynowski, besides being presented with his 10 Year Award, also received the trophy for the Top Salesman of the Year."



Elmer Stuart

Elmer moved to Calgary in January, 1964, and joined the Staff of U.F.A. Co-op as Yard man at the Farm Supply Warehouse. After several moves, including Production Line Assembler and Estimator in Calgary, Elmer came to Edmonton in July, 1968 as an Estimator. He is now a Building Co-ordinator for the Farm Supply Division.

Elmer has completed the courses he missed in grade 12 by correspondence course, and has also taken courses in Estimating, Photography and Reading.

Our congratulations, Elmer on receiving your Five Year Service Award and for your perseverance in extending your technical knowledge.

Agent Becomes Marketing Supervisor



*Bob Howlett
Petroleum Marketing Supervisor
Territory # 7*

Bob Howlett, recently became Marketing Supervisor of Territory # 7. Agencies in this area are: Elk Point, Innisfree, Josephberg, Lamont, Myrnam, Mannville, Radway, Smoky Lake, Spedden, Tolland, Vegreville, Vermilion, Warspite, and Willingdon.

Bob is familiar with this area, particularly Elk Point, for he was United Farmers Bulk Plant agent there for 1½ years.

Vermilion, Alberta is Bob's home town. Before joining United Farmers he spent some time in the roofing contracting business. Bob's appointment as Petroleum Marketing Supervisor will see Bob

moving to Vegreville. Included in the move, of course, are Bob's wife, Doreen, and their daughter, Sandra - 7, and son Jeffrey - 4.

Bob was formerly a member of the executive of the Community League of Edmonton. In Elk Point he belonged to the Chamber of Commerce.

He is an enthusiastic supporter of the Edmonton Eskimos. His parti-

cular hobby is archeology. The sphere he has studied is North American Indians.

With his background as agent at Elk Point, Bob has a good insight into a Petroleum Marketing Supervisor's responsibilities, and is capable and eager to do a competent job.

Sincere wishes for every success, Bob, in your new position.

AGENCY	AGENT	APPOINTED	
Dewberry	N. Jones	April 3,	1936
Elk Point	T. Peterson	November 1,	1968
Glendon	Mike Stasyk	April 29,	1968
Innisfree	Albert Schmidt	April 19,	1963
Josephburg	E.W. Thomas	September 7,	1945
Lamont	Beaver Creek Co-op Association	November 25,	1964
Myrnam	Nestor Yacey	April 1,	1965
Mannville	Dennis Norman	December 4,	1956
Radway	P. Romaniwsky	May 18,	1961
Smoky Lake	Ted Przekop	January 3,	1967
Spedden	J.S. Gogowich	November 14,	1945
Tolland	A.W. Lysons	May 16,	1960
Vegreville	Orest Zubritsky	February 12,	1965
Vermilion	W.T. Garnett	January 15,	1963
Warspite	N. Monchakowski	October 7,	1944
Willingdon	Robert E. Borud	April 9,	1968

that's a lot of bull



That was the Headline in the Coronation Review, and looking at the picture, one certainly must agree with it.

Wilf, Doris Seiger and family, owners of Wilder Charolais Farms, in the Coronation district sold Sir C.R. Bouveriul ZII to Nelson Bunker Hunt of Terrel, Texas and Calgary, Alberta, for the top selling price of \$25,000, for a bull calf at the Palmer Dispersal Sale held at Stavely, Alberta.

The calf was less than 8 months old, being born on March 6, 1968 and weighed 945 pounds on the 29th of October.

Wilf Seiger is a member of United Farmers' Petroleum Advisory Committee at Coronation. At their Wilder Charolais Farms, the Seigers are running a herd of about 100 Charolais cows of which 40 head are purebred. The remainder are Charolais Cross. The Seigers also have a feed lot with about 300 head of straight Charolais - cross steers and heifers.

United Farmers is proud to have this prominent rancher as a member of their Coronation Advisory Committee.

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